



# International Bodyguard & Security Services Association

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## Minutes of the IBSSA Board Meeting 3<sup>rd</sup> October 98' Geneve, Switzerland

Present:

Peterne Bajo	Hungary	"HB Security"
Spartaco Bertolletti	Italy	"Samurai Magazine"
Maxime Charpentier	France	"CEFAS"
Vladimir Gasanbekov	Uzbekhistan	"Profee"
Michael Golovanov	Uzbekhistan	"Profee"
Eric Goettelmann	France	"CEFAS"
Levente Gyenes	Hungary	"ESCORT"
Giuseppe Morabito	Italy	"Martial Arts World"
Vladimir Morozov	Russia	"Gockoncert"
Adi Popper	Hungary	"IGS Security"
George Popper	Hungary	"Multicontact Ltd"
Miklos Radvanyi	Hungary	"HB Security"
Oliver Rozsa	USA	"Protective Force"
Silvere Salvisberg	Switzerland	"CEFAS"
Genady Seibutis	Latvia	"Pentano"
Arnis Shaurinsh	Latvia	"Pentano"
Miki Varga	Hungary	"Folda Security"
Nandor Zettisch	Hungary	"DDC"

1. Silvere Salvisberg (CEFAS S.A. Switzerland) board member welcomed the present IBSSA members and informed about the program than he gave the word for George Popper (Multicontact Ltd, Co./Hungary) and requested to chair the meeting and give information on the congress preparations.

2. George Popper Treasurer and Head of Headquarters explained, that few months ago, when H.R.H. Prince Czartoryski retired from the president's position due lack of time, the Leadership appointed George Popper till the next congress as "Executive President" to assure, that preparations will be in good hands.

3. The Executive President informed that it was the wish of many members to held the next congress in Hungary, where IBSSA has nearly 200 members, who represent over 20.000 security workers and where hotel and food is not expensive, easy to travel there. It was announced that the final date of the 5<sup>th</sup> IBSSA Congress is 27<sup>th</sup>-29<sup>th</sup> November 1998. The next Board Meeting will be held on 26<sup>th</sup> November in Hungary as well.

4. After a long discussion the proposed program and congress agenda was adopted with some amendments. The final program and agenda is enclosed.

5. The Treasurer gave a report on the finances of 1997. He distributed the Balance Sheet, the Profit & Loss Statements and the reports of the elected independent auditor. For more financial safety he also distributed the report of the financial control made by an official CPA (Certified Public Accountant) who actually opened the "Price Waterhouse" office in Hungary.

6. Concerning the financial situation which did show still a deficit in 1997 there were several remarks:

The Treasurer underlined again, that many individual members, who didn't pay the membership fee will be suspended from membership as it was decided by the last congress in Miami 1997.

Mr. Salvisberg repeated his proposal, he made during the last congress, that the individual membership fee probably must be reduced to 100.- USD/year until IBSSA can not offer much for its members.

Mr. Bertolletti from Italy in his answer stated that IBSSA has a very dynamic development, many things are to do and it costs money, he also explained that the representatives in every country have a great responsibility, because IBSSA will be so well organized and successful as they do it.

Also Mr. Gyenes, the elected Co. President of the Hungarian IBSSA Section gave a report. He explained that in Hungary work is organized professionally by employing a full time secretary and assuring permanent office for IBSSA Hungary. They organize permanently high level events for members and nobody raised the question: what I receive from IBSSA, what is my advantage to belong to the Federation? Of course it costs much money to organise this, but IBSSA member companies are covering those expenditures. By the good work their prestige will be higher. IBSSA Hungary is officially registered in Hungary and they have several permanent publications like a "News Letter" in Hungarian. Finally he assured the Board, that Hungarian members will do their best to host the congress and organize a very high level event and other programs.

In his answer the Treasurer explained that the Congress in Miami discussed already the question of membership fee and it was agreed that IBSSA is not interested in individual members, there for the individual membership is still USD 200.-, but company members after the first 10 concrete persons pay for any other new member only USD 100./year.

He also explained that members are receiving a lot of services for the membership fee and those services will work better after the next congress: IBSSA on the Internet, IBSSA Directory, IBSSA Newsletter, IBSSA Information Publications, the ID card in leather holder with metal badge, the different diplomas, the Passport and all the various advertisement materials, which usually are given free.

George Popper also informed that the Leadership terminated the agreements about merchandise and media with Belleroche Co. because they didn't fulfill their promises, for instance they never published a catalogue about products with IBSSA logo. Until IBSSA will not find a new partner for such an agreement, those products will be let produced by IBSSA and distributed for own advertisement mainly free of charge for active members, officials and VIP's.

It was also proposed that in the future 20% of the membership fees must be returned to the country representatives or IBSSA organizations in the countries to contribute their work for IBSSA.

All the above financial information, balance of 1997 and proposals were agreed to propose for adoption of the congress.

#### 7. Amendments of the statutes:

Mr. Popper read a part of the letter of Mr. Wendland (Germany) General Director of IBSSA, which will be addressed to the next congress. The whole leadership agreed that IBSSA had a very dynamic development. In 5 years to have over 1000 members from over 80 countries whom represent in the majority security companies it is a very great responsibility, there for the forthcoming congress is a mile stone in the history of IBSSA. It is time to change to professionalism. It means new structure, new rules, new leaders are required, there for he will elaborate in 2 weeks time proposals for the modifications of the statutes, which will be circulated for all board members in time and the final proposal will be introduced for the congress.

Some guidelines of the proposed changes:

To have Honorary President and Executive President.

(The Board Meeting agreed, that Mr. Popper should write a letter for Mr. Chuck Norris asking him to accept the "Honorary President" position.

The Executive President will be in charge to run the Federation professionally and for that he will be entitled to employ a Financial Director and other necessary stuff.

All founding members should be elected as "Life time honorary member" and they will be invited to all official events.

The Board should have the right to grant "Honorary" status for VIP's and to accept different form of useful contribution instead of payment of membership.

Non-active representatives or officials must be replaced.

Non-payment of 1-year membership fee will result automatic suspension from membership.

New regional boards should be set up.

An enclosed list shows the planned new departments.

It was again underlined that there is more work to do, than available persons, there for all members are welcomed into international positions, who are able to do what they promise.

8. For the events in 1999 the Board will propose, that the next congress in Russia/Moscow and the Board Meeting 2-3 months before the congress in Riga/Latvia will be held.

#### 9. Other matters:

Mr. Seibutis from Latvia, President of the largest security company of Latvia gave a report about the IBSSA situation in his country and distributed some informative materials.

He also requested and asked how IBSSA can help them to get more business assignment. He also offered their possibilities for future IBSSA work in any position.

Mr. Gasanbekov from Uzbekistan, President of the largest security company in his country (700 workers) did show the official documents about the registration of "IBSSA Uzbekistan". They also offered active work in different international positions.

Adam Popper from Hungary (IGS Security) gave information about the Internet and requested that more and more members should have e-mail address and he also stated that on written request there will be a link between IBSSA home page and the home page of the members.

It was informed that probably till the next congress an IBSSA demonstration team will be set up and they will have a demonstration. Later this team can be enlarged and more international.

There will be an IBSSA reference video produced soon.

There was proposed, that with the involvement of IBSSA member active or retired police and army generals a so called "Club of Generals" will be organized and in the future this will be an important advisory board of IBSSA.

To avoid the long waiting for the yearly cards in the future the cards for the next year will be printed in November already and given to the representatives, but they will only hand it over if the membership fee is paid.

There was a long discussion about the training system and education levels. The present members with the leadership of Mr. Salvisberg, Chairman of the Education and Qualification Department visited the "CEFAS" Training Facilities and watched a video about their training. After that the Department had a meeting from which a report will be enclosed and given to the congress.

Finally it was requested that the statutes will be issued on English and French and if possible in the congress there will be translation for some languages.

Mr. Salvisberg closed the meeting, congratulated all present members for the active good work and invited them for the farewell dinner.

Budapest, 05.10.1998

Minutes were taken by:

George Popper  
Executive President